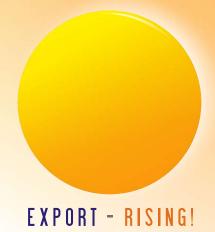


Something nice has happened to exports. Newton Export. The only complete Export Management Solution that manages the entire export cycle besides enhancing your growth and catalyzing your profits.



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Newton Export - A Product by





INTRODUCTION

Something nice has happened to exports Newton Export

The only complete export-management solution that goes beyond managing just export documentation or licensing.

Newton manages the whole export cycle, enhancing your growth, catalyzing your profits.

In exports time is money and deadlines dictate profits. Newton Export clears your path by taking care of your monotonous and time-consuming tasks that could have eaten into your skills, resources and hampered your decision making processes. What's more,

Newton Export single-handedly manages all the complex export-related tasks that are crucial to the growth of an organization

After all, no other business has the growth potential as exports. However growth depends on how you manage exports which in turn, is directly proportionate to your profits. Newton Export totally automates your export processes giving you information at your fingertips at the speed of light anywhere in the world. Newton Export leaves you free to make your exports grow to its full potential, which is infinite.

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• FEATURES INDEX

PRE - SALES
ORDER TRACKING & MANAGEMENT
PRE - SHIPMENT
POST - SHIPMENT
EXCISE MANAGEMENT
EXPORTS BENEFITS / INCENTIVES
EXPORTS ACCOUNTING & COSTING
SUPPLIER MANAGEMENT

ONLINE SERVICE CUSTOMER MANAGEMENT (ADD-ON)

ANALYSIS & MIS REPORTS

STANDARD EXPORT DOCUMENTS



1 Pre-sales

- Product price list
- Customer enquiry
- Quotation to Customer email
- Enquiry potential
- Order lost analysis
- Order conversion ratio
- Agent wise enquires
- Sales person wise enquires
- Expected order analysis
- Sales Targets Customer / Product/ Country wise

3 Pre - Shipment

- Identification and Assessment of Export Benefits - DEPB/DEEC/ DFRC/Drawback
- Customs Invoice
- Packing List
- Letter to CHA
- Instructions for Shipping Bill
- Shipping Bill
- Bill of Lading/AWB Shipping line Details
- FOB Assessment
- Freight & Insurance Costs
- Declarations DEPB / DEEC / DFRC / DRAWBACK
- EPCG Updates
- Proof of Exports for Excise Rebates / Drawback
- ARE-1 Form, Excise against bond / block transfers
- Certificate of Origin
- ECGC premium details with Country Classification

2 Order Tracking & Mgmt.

- Sales order from customer
- Agent name & commission
- Letter of credit (L/C)
- Order Tracking Management
 - Order Booked
 - Delivery Schedule & Order
 - Order ready for Pkg.
 - Docs Submitted to CHA
 - Shipping Bill
 - Bill of Lading
 - Commercial Invoice
 - Realisation
 - Export Benefits Applied

4 Post - Shipment

- ▶ Recall of L/C Terms & Conditions
- Commercial Packing List -Email/Hard Copy
- Commercial Invoice -Email/Hard Copy
- Certificate of Analysis/Inspection Reports
- Insurance Declaration
- Bill of Exchange
- Covering Letter to the Customer
- Covering Letter to the Bank
- BRC Bank Certificate of Export and Realisation
- Shipment Expenses CHA Bills / Packing / Freight / Insurance / Loading / Palletisation / Container etc..



5 Excise Management

Export Against- Rebate

- Proof of Export (POE)
- Rebate Application
- Rebate Received
- Rebate Outstanding

Export Against- Bond

- Create Excise Bond
- Bond self utilised
 - Export Invoice Bond debit
 - Submission of POE Bond credit
 - Bond Ledger
- Block Transfer Create CT-1
 - Bond debit
 - POE CT-1 utilised
 - CT-1 closed
 - Bond credit

6 Exports Benefits / Incentives

DEEC

- Sion Norms Master
- RM Master relation to RM FG Master
- DEEC License
 - RM Import Entitlement
 - FG Export Obligation
- Update of RM Imports entitlement by actual Imports Bill of Entry
- Update of FG Exports obligation by actual Exports Export Invoice
- DEEC Ledger Import entitlement / Export Obligation
- DEEC expiry Alerts on export obligations
 - → SION Norms Master DEPB rate → License Application
- DEPB Claim Outstanding
 - → License Possession→ License Sales
 - License Utilisation by Imports
- DFRC → License Application
 License Utilisation
 License Ledger
- DRBK → Rates Master
 → Claims Outstandings
 - → Application
 → Received / Balance

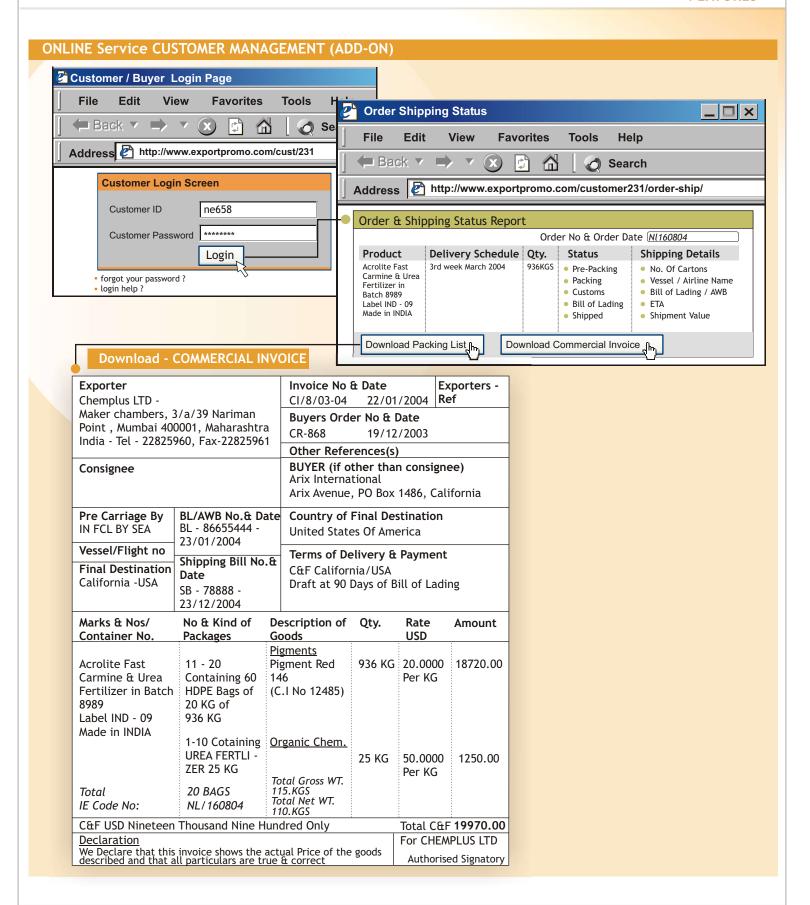
7 Exports Accounting & Costing

- Commercial Invoice
- Currency Exchange Rate Gain/Loss
- Excise Exemption
- Export Benefits DB/CR
- BRC Realisation
- Agent Accounting
- Customer Accounting
- FG Procurement / Purchase Price
- FG Landing Costs
- FG Packing Costs
- Assessment of Total FG Procurement Price
- FG Shipment Expenses
- FG Selling Price
- FG Shipment Margins

8 Supplier Management

- Check supplier prices
- Send enquires to suppliers
- Receive quotation from suppliers
- Quotation comparison
- Cost sheet assessment
- Send purchase order to suppliers
- Goods received from suppliers







CUTOMER WISE PRODUCT WISE Period Wise Product Wise **Country Wise** Period Wise Customer Wise Country Wise · Enquiry / Quotation Enquiry / Quotation Exports Margin Exports Margin Order Lost Analysis Shipment Expense Order Lost Analysis Shipment Expense Orders Booked Agent Analysis Orders Booked Agent Analysis Exports Register Exports Benefits **Exports Register Exports Benefits** Exports Realisation Sales Targets v/s Actuals Exports Realisation Sales Targets v/s Actuals Exports Outstanding Exchange Rate - Gain/Loss Exports Outstanding Exchange Rate - Gain/Loss Analysis & MIS Reports **COUNTRY WISE AGENT WISE /SALES PERSON WISE** (Customer Wise) Product Wise **Period Wise** Period Wise (Customer Wise) Country Wise Enquiry / Quotation **Exports Margin** Enquiry / Quotation **Exports Margin** Order Lost Analysis Shipment Expense Order Lost Analysis Shipment Expense Orders Booked Orders Booked Agent Analysis Agent Analysis Exports Register Exports Benefits Exports Register Exports Benefits Exports Realisation Sales Targets v/s Actuals Exports Realisation Sales Targets v/s Actuals Exchange Rate - Gain/Loss Exports Outstanding Exchange Rate - Gain/Loss **Exports Outstanding** STANDARD EXPORT DOCUMENTS **Customs Invoice** Packing List Shipping Bill Instructions Shipping Bill Letter to CHA

- Form SDF
- Certificate of Analysis
- Commercial Invoice
- Commercial Packing List
- **GSP** Certificate
- Certificate of Origin Chamber of Commerce
- Bank Realization Certificate FORM I
- Bill of Exchange
- Insurance Declarations
- Covering Letter to Customer
- Covering Letter to Bank
- Declarations for Export benefits DEEC / DEPB / Duty Drawback / DFRC



BENEFITS

NEWTON EXPORT BENEFITS

- Customer Focussed Service
- ▶ Total Order Monitoring
- Reduces Sales Cycle
- Quicker Profits
- Solves Customs Documentation
- Takes advantage of Export Incentives/ licenses
- Boosts Sales and keeps an eye on Sales Analysis
- Quicker and Comprehensive Reports
- Prompts actions through digital alerts
- Controls Penalties
- Online and Automated E-business
- Optimises Time, Money and Skills
- Comprehensive License Management
- Export Reports to MS-Excel, MS-Word, email-HTML.

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SYSTEM REQUIREMENTS

SYSTEM REQIUREMENTS

- Pentium III and above
- ▶ 128 MB RAM
- ▶ 500 MB Hard Disk space
- Win 98 and above

• CONTACT DETAILS

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Please feel free to Contact us for a list of our clients & details of various solutions we have created for them along with any other query at:

Newton Logics -

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